



**SHEER** plan

corporate  
company  
profile

## the company

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The company was originally established in Zimbabwe in 1993 and more recently an office was opened in Durban. The company carries out the business of suspended ceilings, plaster board and bulkheads, specialised aluminium and glass products - such as shop fronts, windows, showers, curtain walling, flush glazing, partitioning and dry walling.

Sheerplan is focused on securing projects in Africa, utilising our project management skills together with our experience - developed over the years - to manage foreign exchange, customs and excise duty, tariff structures and complex logistics, in addition to engineering expertise, to bring about successful completion of contracts.

## vision

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To be the preferred ceiling and shop fitting contractor in Africa.

## mission

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Building relationships with:  
Clients  
Shareholders  
Employees  
Contractors  
Consultants  
Architects  
Suppliers

- Ensuring sustainable returns
- Integrating sound environmental management into all aspects of our business activities
- Achieving real growth

## our aim

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To meet specified design within budget and on time, achieved through a congenial working environment.

## activities

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All types of specialised finishes which include design liaison and fabrication. Sheerplan is firmly positioned to provide specialised finishes services for the following projects:

- High rise office blocks
- Hotels
- Office Parks
- Warehousing and factories
- Hospitals and clinics
- Industrial development
- Shopping complexes
- Educational facilities

## african projects

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The company has completed contracts in the following countries:

- Botswana
- Ivory Coast
- Mozambique
- Nigeria
- South Africa
- Tanzania
- Uganda
- Zambia
- Zimbabwe
- Ghana



## history

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Originally established in Zimbabwe in 1992 and more recently Sheerplan established a new office in Durban in 2012. The company specializes in Commercial and Residential building solutions.

Some of the company activities include:

- Suspended ceiling & plasterboard bulkheads in high rise and other types of buildings
- Design of specialised aluminium and glass products such as shop fronts, windows, showers, curtain walling and flush glazing
- Partitioning systems and screening

At the time of incorporation the two shareholders and Directors of the Company were Mr. J Way and Mr. G L Thompson.

The company has successfully tendered for and been awarded a number of major contracts in and out of South Africa. Some of these projects are detailed on the following page.

The company employs contract employees as dictated by the workload. We have developed a wide range of techniques to compliment the contracting operations.

The Company has become well known to the local Architects and Consulting Engineers and has developed a reputation for good quality, delivery and service.

Sheerplan has developed good business relationships with many suppliers and on a regular basis receive visits from companies offering their services and equipment. A number of these Suppliers have expressed an interest in entering into Sales / Agency Agreements with Sheerplan to promote their equipment.

We provide CAD and Drafting facilities.

In September 2012, the Company's two individual shareholders, Mr. J Way and Mr. G L Thompson established Sheerplan in South Africa.

Since the establishment of Sheerplan South Africa, we have been involved in a number of projects including:

- Icon House Office Building, Accra, Ghana
- The Junction, Tema, Ghana
- AFC Office Building, Tema, Ghana
- Thompson Avenue, Lagos, Nigeria

The company has the engineering and construction resources capable of meeting our client's requirements for both small and large projects, ensuring that Sheerplan will continue to deliver on time and within budget the demands of our clients in the future.

## customer base

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At the core of the business Sheerplan mainly services Banks, Supermarkets, Hotels, Multi Store Buildings, Shopping Mall and Residential Homesteads.

The following list identifies some of the major customers in the last ten years that services have been provided to:

### Century Towers

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- Glass Valance - 2000 square metres
- Partitions - 4000 square metres
- Suspended Ceilings - 13,000 square metres

### Angwa City

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- Suspended Ceilings - 14,000 square metres

### LAPF Building

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- Suspended Ceilings - 500 square metres
- Partitions - 1000 square metres

### Bulawayo International Airport

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- Suspended Ceilings
- Customs Service Points
- Executive Bar Facilities

### Harare International Airport

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- Suspended Ceilings - 8000 square metres
- Bar Facilities
- Restaurant Dining area
- SAA Executive Lounge

### Interfin Holdings

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- Office Partitions
- Timber Panelling
- Boardroom Tables
- Treasury Dealing Desks
- Bar Units

### Tendeseka Office Park

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- Partitions - 1500 square metres
- Timber Panelling
- Reception Counters
- Teller Desks
- Bar Units
- Computer Room Raised Panel Flooring
- Aluminium Shop Fronts

### Sun International Hotel Livingstone, Zambia

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- Aluminium Sliding Doors - to all 450 rooms
- Bedroom Ceilings
- Vanity Units and Shower Doors
- Panelled Doors to Bedrooms, Bathrooms and Wardrobes
- Skirting, Architraves. Picture Rails

David Livingstone Safari Lodge

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- Installation of Solid Timber
- Guest room doors
- Cupboards
- Vanity units
- Guest room external sliding concertina timber doors
- Timber finishes to bar and central entertainment area

Kingdom Hotel - Victoria Falls, Zimbabwe

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- Ceilings in Hotel Lobby and Casino
- Room Timber Finishes, Vanity units and so on

TV and Radio Station Gaborone, Botswana

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- Aluminium Shop Fronts and Flush Glazing - 2000 square metres

Vocational Training Centre Gaborone, Botswana

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- Suspended Ceilings - 12000 square metres
- Curtain walling - 500 square metres
- Purpose made Aluminium Windows and Doors

Kigali Mews Gaborone, Botswana

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- Curtain walling to eight storey building

British Airways Offices

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- Uganda, I British Airways Offices Ivory Coast and Tanzania

Banking Halls

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- Over the years the company has been involved in manufacturing and installing banking hall facilities for a number of banks in Zimbabwe

Icon House, Accra, Ghana

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- Suspended Ceilings, bulkheads, partitions
- Doors, ironmongery

Thompson Avenue, Lagos, Nigeria

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- Exterior Ceilings

## plant resources

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- Steel Mitre Saw
- Aluminium Mitre Saw
- Pedestal Drills
- Electric Drilling Machines
- Electric Grinding Machines
- Three Phase Welding Machines
- Scaffolding

## employees safety equipment

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- Safety Belts
- Safety Shoes
- Safety Goggles
- Overalls
- Hard Hats
- 1 Fully equipment First Aid Box
- 1 Fire extinguisher

**All the above plant and equipment are owned by the Company**

# accountants / company secretaries / tax / lawyers

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**Sheerplan's Accountants and Corporate Secretaries are:**

RI Kennedy & Associates  
2 Wilford Court  
5 Miller Grove  
Berea  
Durban  
4001  
Tel: 031 240 7400  
Fax: 031 240 7425  
Practice No. 00269798

Vat and other taxes are current and compliant, an ITF263 tax certificate is held for 2012.

**Sheerplan's Lawyers are:**

Livingston Leandy Incorporated  
1st Floor, Building 3  
Glass House Office Park  
309 Umhlanga Rocks Drive  
La Lucia Ridge  
4051  
Tel: 031 536 7513  
Fax: 086 514 5188

## personal info

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**Jason Way**

**Date of Birth:** 4 May 1972  
**Address:** 20 Lagoon Drive  
Umhlanga Rocks  
4300  
**Drivers Licence:** Yes  
**Nationality:** British

## education and training

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- Falcon College, Zimbabwe
- Obtained five GSCE O-Levels
- Went on to play professional rugby for two years in South Africa
- Completed courses in computing getting passes in Lotus and MS DOS



# work experience

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## **Managing Director**

Jason Way joined the family business in 1993, attended management courses as well as learning the business in the factory, office and being based on site.

The works we carried out were:

- suspended ceilings
- bulkheads
- architectural aluminium installations
- joinery and carpentry fit outs
- office partitioning
- skylights
- and flooring

The business was a very diverse business with three hundred and fifty employees at times. Our core business was in the commercial sector dealing with architects, building contractors, engineers and quantity surveyors. Our contracts were from:

- hotel fit outs
- multi storey buildings
- banks
- airports
- office panelling
- to bars

Our experience not only took us to Southern Africa but to Ivory Coast, Tanzania, Mozambique, Zambia and Uganda where we fitted out offices for British Airways & factories for Coca Cola and Hotels for Sun International to name a few.

## personal info

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**Graham Thompson**

**Date of Birth:** 2 May 1964  
**Address:** 41 Montgomery Drive  
Mount Edgecombe, Durban  
**Drivers Licence:** Yes  
**Nationality:** British

## education and training

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- Ellis Robins, Zimbabwe
- Obtained five GSCE O-Levels
- Obtained one Cambridge O-Level
- ICS London Diploma – Refrigeration and Air Conditioning
- City & Guilds of London Institute – Electrical Engineering technicians

## directors responsibilities

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- Oversee the operations of the company and develop new businesses for the company to ensure growth and progress of the company.
- Establish new business contacts, interact with clients and recruit employees.
- Cultivating the company's reputation in the market and with customers and suppliers.
- Develop strategic marketing and sales plans to boost profits and efficiency.
- Building client relationships that result in revenue and profitability growth.
- Coordinate the efforts of various departments, such as legal, finance, marketing and sales, to meet company goals.
- Assisting on major projects including surveying, estimating, ensuring developments are built within budget and to tight programmes, whilst maintain product quality.
- Liaising with project managers, quantity surveyors, builders, suppliers, architects etc.
- Oversee other managers and department heads, as well as a large work force of employees.
- Promote leadership qualities to all levels and encourage the development of individuals.
- Keeping control of business expenditure, ensuring it's within agreed budgets.

## current insurances held

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### Policy

Policy No: 78619319999

#### BUSINESS COMBINED

- Fire and Allied Perils Section
- All Risks Section
- Burglary Section
- Money Section
- Liability Section
- Computers

#### ANNUAL CONTRACTORS ALL RISKS

#### PLANT ALL RISKS

#### TRANSIT

#### MOTOR

#### PROFESSIONAL IDEMNITY

## default, failure to complete, litigation, bankruptcy

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1. No default or failure to complete a contract has been lodged against the Company
2. No litigation with respect to work performed has been lodged against the Company
3. We have not been declared bankrupt or gone into liquidation

## contact details

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### South Africa

Name of Company:	Sheerplan (Pty) Ltd
Address:	Suite 15 3 Flanders Drive Mount Edgecombe Durban
Telephone No:	031 539 5239 031 539 2322 031 502 3380
Fax No:	031 539 1161
E-Mail:	<a href="mailto:jason@sheerplan.com">jason@sheerplan.com</a>
Contact person: (name and position)	Jason Way Managing Director
Mobile Phone No:	+27 (0) 72 906 5192
Company Status:	Proprietary Limited
Year of Establishment:	2012

## references

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Xline Aluminium Solutions (Pty) Ltd T/A  
Sheerline Aluminium Systems  
Reg. No: 2009 / 01673 / 07

Reference Number: 5906 / 10 / 12 / PH

26 October 2012

**TO WHOM IT MAY CONCERN**

Dear Sir/Madam

**RE: JASON WAY**

This letter serves to confirm that Jason Way is a “fully accredited” manufacturer and installer of the Sheerline range of fenestration systems and is a long-standing customer of Sheerline.

We have for the past number of years enjoyed success on the various projects undertaken by Jason, using our systems and have always found his business dealings to be highly professional and his quality and workmanship to be of a very high standard.

We therefore have no hesitation whatsoever in recommended Jason for large scale commercial work involving aluminium curtain walling, shopfronts and / or windows and wish to take this opportunity to wish him every success with future tender submissions.

Please contact the undersigned, should you require any additional information in respect of the above.

Yours faithfully  
SHEERLINE ALUMINIUM SYSTEMS

A handwritten signature in black ink, appearing to be 'Paul Howard', written over a light grey background.

Paul Howard  
Director




OUR AIM IS TO MEET SPECIFIED  
DESIGN WITHIN BUDGET AND ON TIME,  
ACHIEVED THROUGH A CONGENIAL  
WORKING ENVIRONMENT

## summary

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**Jason Way** is a results driven, self-motivated & resourceful managing director.

- Entrepreneurial with commercial acumen and excellent management skills.
  - Results oriented with a positive outlook and a clear focus on high quality and business profit.
  - Experienced leading and growing all sectors of a business to make it a dynamic and progressive organisation.
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- The bottom half of the page features a large, low-angle, upward-looking view of a modern building's glass and metal facade, mirroring the design of the top section.